

## Atrius' Granite Medical Seeks Chief Medical Officer

### Summary

Granite Medical Group (Granite), a member of Atrius Health and a Pioneer Accountable Care Organization (ACO) seeks a Chief Medical Officer (CMO). Reporting to the Granite Medical Board of Trustees, the CMO is the senior medical leader for Granite's 35 clinician multispecialty practice. In partnership with the Chief Operating Officer, the CMO provides leadership in achieving Granite's three main goals of improving the quality of care delivered to patient populations, improving service and reliability, and reducing the cost of care.

### The Opportunity

Granite has demonstrated the willingness and capacity to invest substantially in innovative approaches to patient care that result in increased quality and decreased cost. The CMO position offers a unique opportunity for a progressive, collaborative, and data-savvy clinical leader to design and implement new approaches to medical care delivery in a local organizational environment where creativity and innovation are rewarded. Granite is a member of Atrius Health, one of 28 practices nation-wide selected to participate in Medicare's ACO program. The CMO is responsible for medical management and clinical program development at Granite and will collaborate with CMO's from other Atrius partner practices to share data, best practices, and to develop path breaking new approaches to patient care.

### The Organization

Granite is a 35-clinician multispecialty medical group renowned for patient and employee satisfaction, exceptionally high clinical quality, and a progressive outlook on practicing medicine. Most Granite physicians are Internists; specialties include Cardiology, Gastroenterology, Geriatrics, Hepatology, Podiatry, Pulmonary Medicine and Rheumatology. Granite is a certified level III Patient Centered Medical Home and one of 28 medical groups nationwide participating in Medicare's Pioneer ACO program. For more information see [www.granitemedical.com](http://www.granitemedical.com).

Granite is a member of Atrius Health, the largest independent alliance of community-based physician groups in MA. Atrius provides comprehensive primary and specialty care in more than 40 locations across the state. Atrius Health's 1,088 physicians and their medical teams coordinate patient care for more than 986,000 patients in over than 3.7 million office visits annually. See [www.atrusheralth.org](http://www.atrusheralth.org).

Atrius brings to Granite leadership and clinical integration by way of a shared electronic medical record (EPIC), quality and utilization measurement tools, leadership training and clinical education, and various other quality resources and initiatives. Very significantly, Atrius assures that Granite and all its members proactively address timely issues related to medical practice.

Granite has demonstrated extremely strong financial performance and is well endowed with the assets necessary to invest in innovative models of care. Currently, almost 70% of Granite's cash flow derives from fully at-risk capitated contracts including the ACO population. Granite providers have a long and successful history of practicing in a highly capitated environment.

## **The Position**

Reporting directly to the Granite Board of Trustees, the CMO must provide company-wide leadership in achieving excellence in clinical care and in patient experience, and likewise in the design, development, and implementation of clinical care, quality, and safety initiatives. He or she will serve as the Granite content expert on market and research trends in clinical and quality performance, improvement, and management. The CMO will work in collaboration with Atrius Health and Granite's executive management, clinical leadership, senior management, and physicians to achieve excellence in patient care as well as quality, safety, and cost objectives.

## **The Candidate**

The right CMO candidate for Granite is a Board Certified physician in Internal or Family Medicine with at least 10 years of experience as a practicing physician and five years senior management/leadership experience at a large medical group. A Masters' degree in health care and/or business administration is desirable, as is certification in Quality Improvement, LEAN principles, or fellowship training in Quality Systems Improvement. The right candidate must:

- Possess a comprehensive understanding and practical knowledge of clinical effectiveness, evidence-based medicine and quality improvement tools and principles, including LEAN principles
- Demonstrate a track record of significantly improving quality and safety in a hospital or physician group practice setting
- Be experienced in working with an integrated data warehouse with an understanding of how to leverage clinical, operational, and financial data to motivate and direct improvement at the management and front-line levels
- Understand how to leverage electronic medical record data for quality and safety improvement
- Demonstrate a pervasive commitment to quality, safety, and continuous quality management
- Be able to effectively distill complex measurement concepts and quality jargon into common language
- Demonstrate the analytical skills to gather and interpret data and to solve highly complex problems

## **For more information**

For a full position specification please review our current engagements at [www.ZurickDavis.com](http://www.ZurickDavis.com). We welcome all referrals. Interested parties send resume and cover letter to [GraniteCMO2033@ZurickDavis.com](mailto:GraniteCMO2033@ZurickDavis.com). For additional questions please contact **Lida Junghans** or **Myranne Janoff** at 781.938.1975. Contact with our office will remain confidential.