

Regional Medical Executive

Evolut Health is looking for a Regional Medical Executive to be a key member of the Clinical Transformation team. This individual will play a critical role in executing Evolut Health's mission by serving as the clinical executive leader through ongoing partnership development and execution within a geographic market. This individual is responsible for all points of the client relationship lifecycle by facilitating the conversion of long term relationships and overseeing market and regional clinical teams placed into the market as health system partnerships move from consulting to ongoing operational partnerships. Provide leadership at the enterprise level for setting national clinical strategy, program development

Responsibilities:

Business Development and Consultation

- Oversee the construct a compelling strategic, clinical business case for change in multiple markets
- Accountable to grow clinical business within the market in partnership with Evolut's Regional President or Chief Development Officer
- Oversee the design of a client specific roadmap tailored to drive local market strategic advantage
- Serve as an Evolut ambassador across the region by participating in speaking engagements to build and expand Evolut's relationships with key clinical executives within the region
- Oversee all Clinical Transformation and local clinical staff through director matrix leadership within specified region
- Assess differing levels involvement needed within partnerships, from hands on engagement in earlier stage relationships to oversight of medical directors in each market as execution continues for long term deals

Ongoing Operational Support and Change Management

- Play direct role in recruiting and developing market medical staff as the partnership moves from business development to an ongoing implementation phase
- Work with clinical leadership to review clinical model, provide recommendations for and adapt to regional market dynamics. Examples include foundation model, Medical Group Risk, UM/Claims delegation, etc.
- Deploy high performing clinical programs to establish supportive client engagement and measurable clinical results within each health system partnership. Identify and address gaps and opportunities not otherwise covered by established programs.
- Work with client leadership with day to day organizational development and redesign needed to support population health performance
- Collaborate with Evolut population health management, benefits design, information technology and ongoing operations teams to deliver team-based extraordinary service to each partnership

Internal and External Leadership

- Elevate Evolent's clinical initiative development across all clients through activities such as quality improvement and total medical expense efforts in partnership with other regional medical executives.
- Advise Clinical Transformation projects, responsibilities, and stretch assignments for clinical supporting staff within designated region
- Partner with client executive and physician leadership team to establish trusted advisory relationships, foster leadership consensus and resolve organizational barriers
- Consistently lead and develop Evolent team member professional capabilities to enable exceptional professional growth
- Provide leadership to ensure Evolent mission, competencies and values achieved with specific focus on physician leadership and clinical focus
- Consistently contribute to development of Evolent infrastructure through leadership of specific development initiatives

Qualifications:

Required

- Active MD or DO certification
- 11+ years' experience in clinical, consulting, health plan operations, provider practice or hospital leadership
- Hybrid of strong operational consulting/ facilitation experience to support clinical recommendations and acceptance of new practices and infrastructure

Preferred

- Graduate Degree
- Demonstrated experience within population health or managed care operations
- Ability to build and maintain clinical relationship with external clients
- Desire to serve as an extraordinary leader and colleague to Evolent employees
- Ability to multitask, prioritize, adapt to change, work well under pressure in an entrepreneurial environment, and manage a project from start to finish
- History of superior leadership performance across various settings
- Collaborative working style with the ability to work across different organizations and personalities