

## Job Description

**Job Title:** Assistant Director of Health Care Cost Management  
**Reports To:** CMO/VP, Medical Affairs or their designate  
**Desired Start Date:** ASAP (but no later than June 2009)

### OVERVIEW

Resolution Health, Inc. (RHI) analyzes medical and prescription claims integrated with lab test results and other member-specific health data (e.g. health risk assessment and biometric data) to identify actionable patient-specific opportunities to improve compliance with “best clinical practices” and prescribed medication regimens. Based on the results of these analyses, RHI sends personalized communications to patients and physicians to improve quality of health care and reduce medical care costs. RHI’s Division of Clinical Affairs and Data Analytics consists of a team of clinicians, professional coders, epidemiologists, health services researchers and medical informatics experts who are responsible for the clinical components of RHI’s data analytic and member- and physician targeted interventions, as well as evaluation of the clinical and economic impacts of those interventions. The Assistant Director of Health Care Cost Management will be the member of our Clinical Affairs and Data Analytics team who will have primary responsibility for identification of new opportunities to responsibly reduce the cost of health care. In addition, the Assistant Director will evaluate the impact of RHI programs on the cost of care and develop estimates of the economic return on investment (ROI) of RHI programs that are provided alone or in combination with other care management programs. RHI is a wholly owned subsidiary of WellPoint Inc., the nation’s largest health insurance company, that provides services to many health plans, PBMs, disease management companies and employers. We expect to be providing services to improve the quality and cost-effectiveness of health care delivered to 50 million Americans by 2011.

### ESSENTIAL DUTIES AND RESPONSIBILITIES

The **Assistant Director of Health Care Cost Management** will be responsible for:

- Identifying new opportunities to reduce cost of care while preserving or enhancing quality of care
- Reviewing published literature that provides insight into the impact of particular clinical practices on cost of care
- Overseeing development of computer algorithms that can be applied to member-centric data in order to identify member-specific opportunities to reduce cost of care
- Overseeing the design and implementation of studies that assess the impact of RHI interventions, alone or in combination with other care management programs, on health care costs
- Developing methodologically sound estimates of the economic Return On Investment (ROI) of RHI interventions and presenting those estimates and the basis for them to customers, customer prospects, partners and industry experts
- Working with other members of our team to develop profiles of the cost of care delivered by individual physicians, relative to their peers
- Providing input into the design of new products that will improve the cost-effectiveness of health care
- Participating in other Clinical Affairs and Data Analytics team activities

### REQUIRED OR DESIRABLE EDUCATION/ EXPERIENCE

- Clinical: MD, nurse or clinical pharmacist with at least three years of clinical experience
- Advanced training in business (e.g. MBA) and/or health economics (e.g. masters degree or PhD) or other advanced training or experience in financial and/or economic evaluation or modeling or any combination of education and experience, which would provide an equivalent background
- Familiarity with standard medical and pharmacy coding schemes (ICD-9, HCPCS, CPT-4, hospital revenue codes, LOINC, and NDC)
- Strong oral, written communication, organizational, and analytical skills
- Ability to manage multiple projects in a fast-paced environment

- Attention to detail
- Experience analyzing health care claims data would be a benefit
- Experience using Microsoft office applications

**CONTACT INFORMATION**

Please send/email cover letter and Curriculum Vitae (CV) to:

Linda C. Goldberg, SPHR, CCP  
Human Resources Director  
Resolution Health, Inc.  
Attn: Recruiting, Clinical Affairs Team  
10490 Little Patuxent Parkway, Suite 610  
Columbia, MD 21044  
[lgoldberg@resolutionhealth.com](mailto:lgoldberg@resolutionhealth.com)